



AI in Supply Chain Management





Presenting today

Driving value creation, I partner with clients to design and implement state-of-the-art supply chains providing competitive edge for portfolio companies. With in-depth expertise in portfolio optimisation, customer-centric supply chains, planning, purchasing and artificial intelligence, I empower companies to unlock their full potential and thrive in an evolving business world.

Achim Schwichtenberg, Managing Partner

+41 79 506 2530

achim.schwichtenberg@scxpartner.com

Executive Summary of 2025 supply chain insights

Footprint

Continuous yet slow progress on footprint resilience measures

Slight shift from short-term inventory buffers to more strategic measures like network redesign

Changing global trade flows are expected over the next 3 years from high-cost to Western countries to Mexico, India, South-East-Asia

Planning

Most Supply Chain organisations are in the middle of an APS implementation

These are multi-year efforts and many projects were launched in 2022/23

While many APS projects get stuck on master data, value caption remains a problem for half the APS projects

Digitization

Planned Investments in Supply Chain digitization are stabilizing even further

Budgets for Supply Chain tech-enabled transformation are divided by 1:2 between people capabilities and technologies

Digital talent is not sufficiently available on the external labor market, so talent development is trending back towards in-house trainings

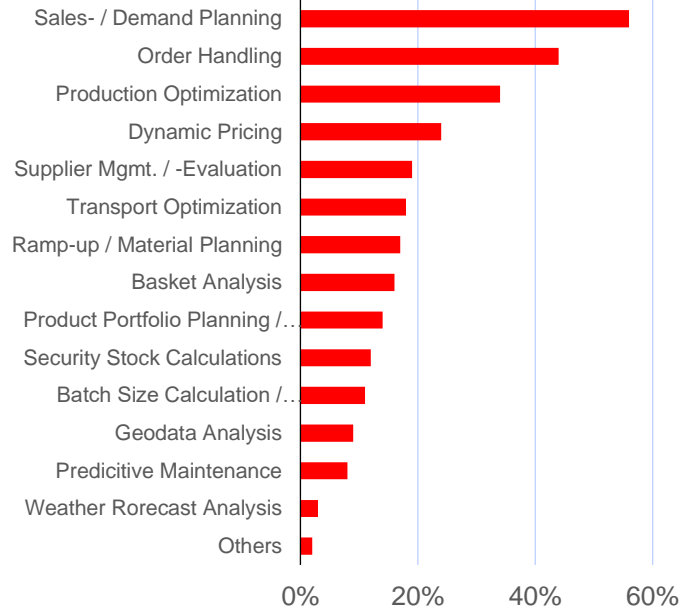
404 Executives have a strong opinion about where to create value in Supply Chain and AI and...

... the value of different **technologies**

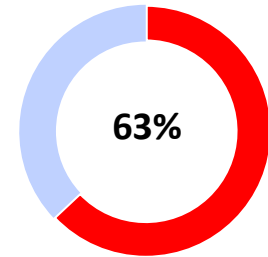
- **AI / Machine Learning**
- **Smart Data**
- Predictive Maintenance
- **Data Analytics**
- **Process Mining**
- **Robotic Process Automation (RPA)**
- IoT Platform
- **Manufacturing Analytics**
- Augmented / Virtual Reality
- Manufacturing Execution Systems
- Rapid Prototyping
- Additive Production
- Blockchain
- others

in order of importance

... the **areas & processes** they will focus on

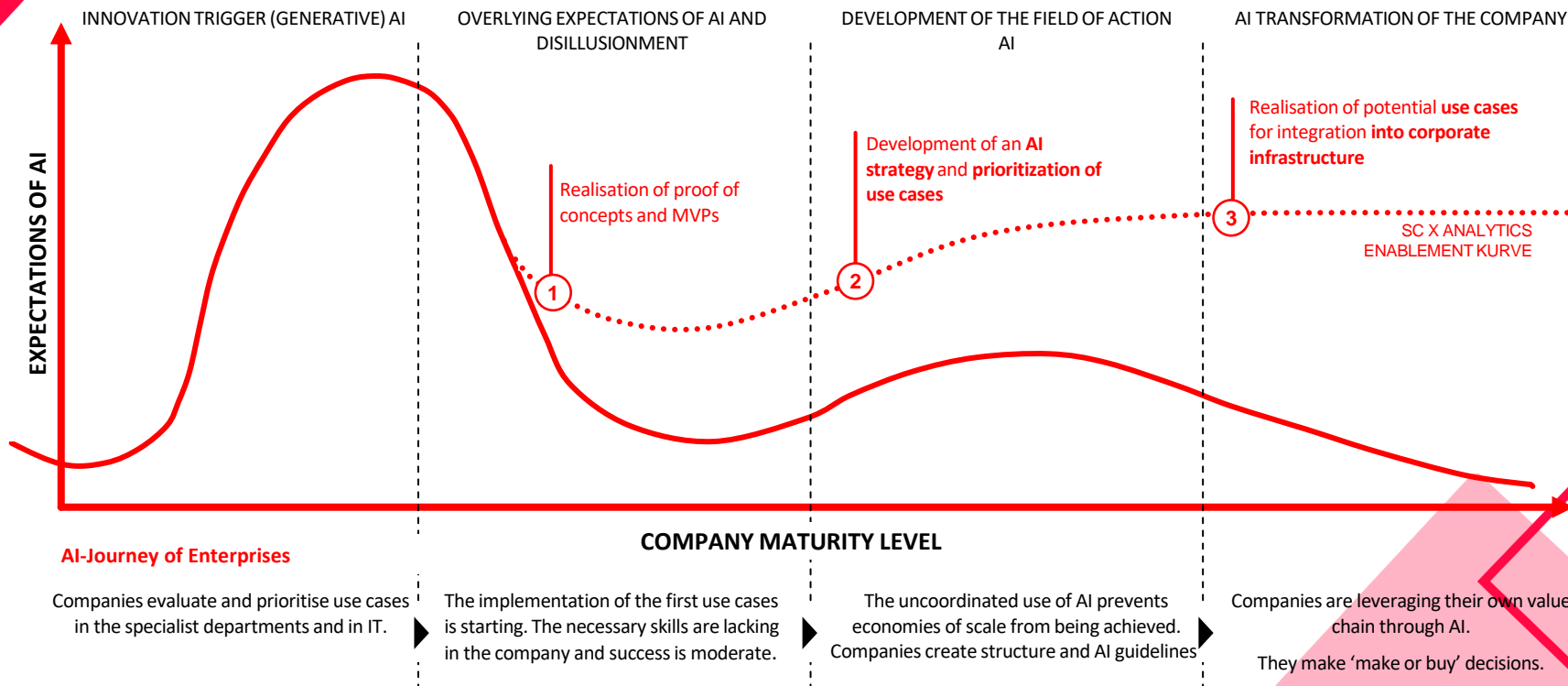


... and the benefits of **Data Analytics**

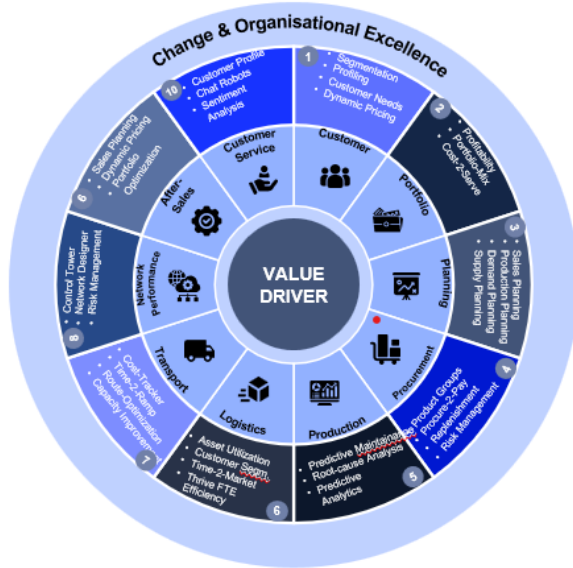


... believe, that Business Intelligence & **Data Analytics** will deliver **fast results**

Why do 70% of all AI projects fail?



Top 40 use cases that demonstrably deliver value alongside the entire value chain



1 Demand Prediction & Market Intelligence

2 Customer Service Excellence / Chat Bot

3 Legal AI

1 Full transparency across the supply chain network from supplier to customer

2 Reduction of operating capital by 15-30%

3 Reduction of planning effort by 15-50%

4 Reduction of costs by 15-20%

5 Boost of EBITDA by 2-4%

About us...



Experience

from C-level function in Industry and partner in consulting

Focus

on Supply Chain for more than 25 years

Trusted

by Fortune 500 companies, SMEs, Family Offices, Private Equity.

Awarded

as a leading consulting firm and employer:



5 offices

30 Senior Professionals

15 years on the market



Driving successful performance improvement transformations, where business meets people and technology



Supply Chain & AI Strategy

Empowering sustainable growth and transformation through tailored strategies that align with market dynamics and challenges



Performance Improvement

Transforming businesses into digital leaders by delivering cutting-edge and client-centric solutions to maximize profit in a digital-first world



Operations & Organizational Excellence

Designing and implementing future-ready organizations with robust structures and efficient processes, driven by outcome-centric transformations



Data & AI

Unlocking the full potential of data and AI to drive smarter decisions, operational efficiencies, and innovation-led growth



AI Consulting

With our strong consulting background, we specialize in helping organizations maximize the value of their data through advanced analytics such as AI.



Tech Hub Switzerland

We help clients gain a productivity advantage by enabling market access for disruptive tech start-ups in our decision maker network



Contact me.

Driving value creation, I partner with clients to design and implement state-of-the-art supply chains providing competitive edge for portfolio companies. With in-depth expertise in portfolio optimisation, optimisation, customer-centric supply chains, planning, purchasing and artificial intelligence, I empower companies to unlock their full potential and thrive in an evolving business world.

Achim Schwichtenberg, Managing Partner

+41 79 506 2530

achim.schwichtenberg@scxpartner.com



Thank you for your time!

We appreciate your time and attention. If you have any questions or next steps to discuss, feel free to reach out. Looking forward to
Looking forward to staying connected!